



## DIVISION OF PROFESSIONAL REGULATION

861 Silver Lake Boulevard, Suite 203

Dover, Delaware 19904-2467

[www.dpr.delaware.gov/boards/realestateappraisers](http://www.dpr.delaware.gov/boards/realestateappraisers)

# The Delaware Council on Real Estate Appraisers PRESENTS THE 22<sup>ND</sup> ANNUAL SEMINAR

## “Cash Equivalency – Why, When and How”

<b>SEMINAR DATE:</b>	Tuesday, October 18, 2016
<b>REGISTRATION DEADLINE:</b>	October 3, 2016
<b>LOCATION:</b>	Polytech Adult Education Conference Center 823 Walnut Shade Road Woodside, Delaware
<b>CHECK-IN:</b>	8:30 a.m. through 9:00 a.m.
<b>SEMINAR HOURS:</b>	9:00 a.m. through Noon
<b>SPEAKER:</b>	Bill Beach, Chief, Valuation and Appraisal Division, Maryland Department of General Services
<b>TOPIC:</b>	Cash Equivalence – Why, When and How
<b>TUITION:</b>	\$30 per person

This seminar is designed to introduce the beginning or more experienced appraiser to the concept of cash equivalency. The course will cover the theory behind why adjustments for cash equivalency may be necessary, the situations in which they are necessary, and on a cursory level, the mechanics of how to make such adjustments.

**STATE OF DELAWARE APPROVED FOR 3 HOURS  
OF CONTINUING EDUCATION  
(NO USPAP CREDIT)**





CANNON BUILDING  
861 SILVER LAKE BLVD., SUITE 203  
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**STATE OF DELAWARE**  
**COUNCIL ON REAL ESTATE APPRAISERS**

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**THE DELAWARE COUNCIL ON REAL ESTATE APPRAISERS**  
**ANNUAL SEMINAR FOR REAL ESTATE APPRAISERS**

**REGISTRATION FORM**

**Registration Deadline: October 3, 2016**

*In order to receive a seat, please register by the deadline!*

Name: \_\_\_\_\_

Address: \_\_\_\_\_

City: \_\_\_\_\_ State: \_\_\_\_\_ Zip Code: \_\_\_\_\_

Telephone Number: \_\_\_\_\_

Email Address: \_\_\_\_\_

Enclosed is Check No. \_\_\_\_\_ in the amount of \$\_\_\_\_\_ for \_\_\_\_\_ persons.

If you have a specific question you would like discussed at this seminar, please enter the question below. Questions will be addressed depending upon time available.

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\_\_\_\_\_  
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*Send completed form and payment to:*

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