

**Delaware Approved Education Providers**

**Updated 07/17/2008**

<b>Provider</b>	<b>Phone</b>	<b>Course Title</b>	<b>Credits</b>	<b>Approval Expires</b>
ACA Mortgage	302-994-7010	Mortgage Financing	3	03/31/10
ACA Mortgage	302-994-7010	Credit Crunch	3	03/31/10
ACA Mortgage	302-994-7010	Commercial Lending 101	3	03/31/10
Americana Mortgage Group, Inc.	516-627-0200	Real Estate Financing 2007	3	04/30/09
Americas Best	360-683-6640	Real Estate Math	6	04/30/09
Americas Best	360-683-6640	Real Estate Ethics	3	04/30/09
Americas Best	360-683-6640	Pricing Property	4	04/30/09
Americas Best	360-683-6640	Math Madness	3	04/30/09
Americas Best	360-683-6640	Home Inspection	6	04/30/09
Americas Best	360-683-6640	Contracts	3	04/30/09
Americas Best	360-683-6640	Environmental Basics	6	04/30/09
Americas Best	360-683-6640	ADA Fair Housing	3	04/30/09
Association of Realtors School	610-560-4900	1031 Tax-Deferred Real Estate Exchange	3 Hours Only	09/30/08
Association of Realtors School	610-560-4900	Successful Buyer Representation in New Home Sales	6	08/31/08
Association of Realtors School	610-560-4900	Accredited Buyer Representative	15	01/31/09
Association of Realtors School	610-560-4900	Seniors Real Estate Specialist	14	07/31/09
Association of Realtors School	610-560-4900	Customer Service	7	07/31/09
Association of Realtors School	610-560-4900	Insurance for Consumer Protection	7	07/31/09
Association of Realtors School	610-560-4900	Ninja Selling I	7	07/31/09
Association of Realtors School	610-560-4900	Fundamentals of Commercial Real Estate	3	07/31/09
Association of Realtors School	610-560-4900	Balancing the Scales of Risk Management	7	07/31/09
Association of Realtors School	610-560-4900	Advanced 1031 Exchanges	3	07/31/09
Association of Realtors School	610-560-4900	Foreclosure Opportunities for Buyer Clients	7	07/31/09
Association of Realtors School	610-560-4900	The Mortgage Industry; What You Need to Know	3	07/31/09
Association of Realtors School	610-560-4900	Increased Profits Through Effective Builder-Broker Cooperation	3	08/31/09
Association of Realtors School	610-560-4900	Residential Real Estate Management	7	02/28/09
Association of Realtors School	610-560-4900	Mediation and the Art of Compromise	15	08/31/09
Association of Realtors School	610-560-4900	The Road to Court – Why Realtors Get Sued	3	01/31/09
Association of Realtors School	610-560-4900	CRS 206 Technologies to Advance Your Business	15	12/31/08
Association of Realtors School	610-560-4900	Title Insurance for Real Estate Professional	6	11/30/08
Association of Realtors School	610-560-4900	Ethical Open Houses; Preventing Procuring Cause Accidents	6	09/30/08

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Association of Realtors School	610-560-4900	Investing in Real Estate Using IRA and 401K Retirement Plans	3	09/30/08
Association of Realtors School	610-560-4900	Real Estate Construction	12	08/31/08
Association of Realtors School	610-560-4900	Real Estate Investment	15	03/31/10
Association of Realtors School	610-560-4900	Real Estate Finance	12	08/31/08
Association of Realtors School	610-560-4900	Certified New Home Sales Professional (CSP)	12	08/31/08
Association of Realtors School	610-560-4900	Essentials of Real Estate Auctions	6	08/31/08
Association of Realtors School	610-560-4900	Marketing and Counseling Skills for Serving the Buyer Client	6	08/31/08
Association of Realtors School	610-560-4900	Real Estate Tax Strategies	7	08/31/08
Association of Realtors School	610-560-4900	Getting to Yes	3.5	01/31/10
Association of Realtors School	610-560-4900	Flips, Frauds & Foreclosures	3.5	01/31/10
Association of Realtors School	610-560-4900	Tax Benefits of Ownership; Personal Residences, Vacation Homes and Second Homes	3.5	01/31/10
Association of Realtors School	610-560-4900	Ninja Selling II	7	01/31/10
Association of Realtors School	610-560-4900	CRB – Risk Management	15	06/30/10
Association of Realtors School	610-560-4900	CSP – Certified New Home Sales	15	06/30/10
Bullis Real Estate Consultant	302-732-6159	Broker Licensee Core Course I (2001-03)	3	08/31/08
Bullis Real Estate Consultant	302-732-6159	Broker Licensee Core Course II (2001-03)	3	08/31/08
Career WebSchool, a d.b.a of Cengage Learning	800-532-7649	ADA & Fair Housing	3	06/30/10
Career WebSchool, a d.b.a of Cengage Learning	800-532-7649	Tax Free Exchanges	3	06/30/10
Career WebSchool, a d.b.a of Cengage Learning	800-532-7649	Tax Advantages of Home Ownership	6	06/30/10
Career WebSchool, a d.b.a of Cengage Learning	800-532-7649	Real Estate Math	3	06/30/10
Career WebSchool, a d.b.a of Cengage Learning	800-532-7649	Pricing Property to Sell	6	06/30/10
Career WebSchool, a d.b.a of Cengage Learning	800-532-7649	Methods of Residential Finance	6	06/30/10
Career WebSchool, a d.b.a of Cengage Learning	800-532-7649	Consensual Dual Agency	3	06/30/10
Career WebSchool, a d.b.a of Cengage Learning	800-532-7649	Basic Real Estate Finance	6	06/30/10
Career WebSchool, a d.b.a of Cengage Learning	800-532-7649	Business Management in a Real Estate Office	6	06/30/10

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Career WebSchool, a d.b.a of Cengage Learning	800-532-7649	Ethics in Real Estate	3	06/30/10
Carruthers Academy of Real Estate	410-647-8030	Real Estate Financing	3	10/31/09
Carruthers Academy of Real Estate	410-647-8030	From Contract to Settlement	3	10/31/09
Carruthers Academy of Real Estate	410-647-8030	Marketing and Servicing a Listing	3	10/31/09
Carruthers Academy of Real Estate	410-647-8030	Preparing a Competitive Market Analysis	3	10/31/09
Carruthers Academy of Real Estate	410-647-8030	Common Contract Addenda	3	10/31/09
Carruthers Academy of Real Estate	410-647-8030	Sales Licensees Core Course	3	10/31/09
Center for Continuing Education	302-734-1701	The Statewide Agreement of Sale	3	12/31/09
Center for Continuing Education	302-734-1701	Anatomy of a House/HVAC Systems	3	12/31/09
Center for Continuing Education	302-734-1701	Legislative Update	3	12/31/09
Center for Continuing Education	302-734-1701	NAR Ethics	3	02/28/10
Center for Continuing Education	302-734-1701	6 Hour Mandatory Brokers Core Course	6	11/30/09
Center for Continuing Education	302-734-1701	Sales License Core Course	3	11/30/09
Coaching Institute	888-268-7003	Real Estate Investing – Maximize Property Value and Assist Motivated Sellers	3	05/31/09
Coldwell Banker Residential Brokerage School of Real Estate	800-992-4794	Green Building for Realtors	3	02/28/10
Coldwell Banker Residential Brokerage School of Real Estate	800-992-4794	Short Sale Strategies	3	02/28/10
Coldwell Banker Residential Brokerage School of Real Estate	800-992-4794	Short Sale Strategies	2	02/28/10
Coldwell Banker Residential Brokerage School of Real Estate	800-992-4794	A Guide to Agency Relationships	3	10/31/08
Coldwell Banker Residential Brokerage School of Real Estate	800-992-4794	The Settlement Process	2	10/31/09
Coldwell Banker Residential Brokerage School of Real Estate	800-992-4794	Sales License Core Course	3	10/31/09
Coldwell Banker Residential Brokerage School of Real Estate	800-992-4794	Understanding the Senior Real Estate Market	2	04/30/09
Coldwell Banker Residential Brokerage School of Real Estate	800-992-4794	Fair Housing – Shared Neighborhoods, Equal Opportunities	3	10/31/08
Coldwell Banker Residential Brokerage School of Real Estate	800-992-4794	Introduction of Mortgage Financing	3	10/31/09
Coldwell Banker Residential Brokerage School of Real Estate	800-992-4794	Purchase Contract Review	3	10/31/09
Coldwell Banker Residential Brokerage School of Real Estate	800-992-4794	Consumer Rights and Rentals	3	10/31/09

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School of Real Estate				
Coldwell Banker Residential Brokerage School of Real Estate	800-992-4794	Real Estate Salesperson Pre-Licensing Course	99	11/30/09
Coldwell Banker Residential Brokerage School of Real Estate	800-992-4794	The ABC's of Home Warranty	2	12/31/09
Coldwell Banker Residential Brokerage School of Real Estate	800-992-4794	From Contract to Closing	2	10/31/09
Coldwell Banker Residential Brokerage School of Real Estate	800-992-4794	The Role of the Home Inspector	2	10/31/09
Coldwell Banker Residential Brokerage School of Real Estate	800-992-4794	Equal Professional Service and You	2	10/31/09
Coldwell Banker Residential Brokerage School of Real Estate	800-992-4794	DE New Agency Law	3	09/30/09
Continuing-Ed-Online.org	206-523-9801	Understanding 1031 Tax Free Exchanges	6	06/30/09
Continuing-Ed-Online.org	206-523-9801	Ethics and Real Estate	6	06/30/09
Continuing-Ed-Online.org	206-523-9801	Fair Housing	6	06/30/09
Continuing-Ed-Online.org	206-523-9801	The Truth About Mold	6	06/30/09
Council of Residential Specialist	800-462-8841	CRS 105 "Making the Right Real Estate Finance Decisions:	8	09/30/09
Council of Residential Specialist	800-462-8841	CRS 107 "Mastering the Art of Selling New Homes"	8	09/30/09
Council of Residential Specialist	800-462-8841	CRS 210"Building an Exceptional Customer Service Referral Business	15 Hours Only	04/30/09
Council of Residential Specialist	800-462-8841	CRS 103 "Maximize Your Potential...Personally and Professionally	8	02/28/10
Council of Residential Specialist	800-462-8841	CRS 206 " Technologies to Advance Your Business"-06010431	16	06/30/10
Council of Residential Specialist	800-462-8841	CRS 204 "Creating Wealth through Residential Real Estate Investments"-06010432	16	06/30/10
Council of Residential Specialist	800-462-8841	CRS 202 "Effective Buyer Sales Strategies"-06010433	16	06/30/10
Council of Residential Specialist	800-462-8841	CRS 201 "Listing Strategies for the Residential Specialist"-06010434	16	06/30/10
Council of Residential Specialist	800-462-8841	CRS 200 "Business Planning & Marketing for the Residential Specialist"	16	06/30/10
Council of Residential Specialist	800-462-8841	CRS 205 "Financing and Tax Advantages for Agents and Their Clients"	16	06/30/10
Delaware Association of Realtors	302-734-4444	6 Hour Mandatory Continuing Education Course for the Delaware Broker Licensee	6	02/28/09
Delaware Association of REALTORS	302-734-4444	Three Hour Required Sales Licensees Core Course	3	02/28/09

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Delaware Association of REALTORS	302-734-4444	RLI/Land Investment Analysis	21	06/30/09
Delaware Association of REALTORS	302-734-4444	REM 102: Managing Small Business Properties	7	06/30/09
Delaware Association of REALTORS	302-734-4444	Smart Growth	3	06/30/09
Delaware Association of REALTORS	302-734-4444	Smart Growth	6	06/30/09
Delaware Association of REALTORS	302-734-4444	“SRS” – Seller Representative Specialist	15	05/31/09
Delaware Association of REALTORS	302-734-4444	RLI/Tax Deferred 1031 Exchanges	15	03/31/09
Delaware Association of REALTORS	302-734-4444	GRI 501: Professional Development	15	02/28/09
Delaware Association of REALTORS	302-734-4444	GR 301: Working With Buyers and Sellers	15	05/31/09
Delaware Association of REALTORS	302-734-4444	GRI 401: Becoming Techno Savvy	15	11/30/09
Delaware Association of REALTORS	302-734-4444	Residential Property Management	6	08/31/09
Delaware Association of REALTORS	302-734-4444	Legislative Update	3	04/30/09
Delaware Association of REALTORS	302-734-4444	GRI201: Financial Fundamentals	15	07/31/09
Delaware Association of REALTORS	302-734-4444	CRS201: Listing Strategies for the Residential Specialist	16	08/31/09
Delaware Association of REALTORS	302-734-4444	RSPS (Resort & Second-Home Property Specialist)	15	08/31/09
Delaware Association of REALTORS	302-734-4444	New Sales Contract	3	08/31/09
Delaware Association of REALTORS	302-734-4444	Red Flags: Property Inspection Guide	3	08/31/09
Delaware Association of REALTORS	302-734-4444	NAR Ethics	3	08/31/09
Delaware Association of REALTORS	302-734-4444	Quirks in Real Estate	3	08/31/09
Delaware Association of REALTORS	302-734-4444	New Agent’s Survival Technique	3	08/31/09
Delaware Association of REALTORS	302-734-4444	The End of Real Estate Marketing As You Know It	3	08/31/09
Delaware Association of REALTORS	302-734-4444	Senior Real Estate Specialist	13	11/30/08
Delaware Association of REALTORS	302-734-4444	Accredited Buyer Representative	16	11/30/08
Delaware Association of REALTORS	302-734-4444	Land 101: The Fundamentals of Land Brokerage	16	10/31/08
Delaware Association of REALTORS	302-734-4444	Agency	3	09/30/08
Delaware Association of REALTORS	302-734-4444	Fundamentals of Commercial Real Estate	3	05/31/08
Delaware Association of REALTORS	302-734-4444	Shedding the Light on Credit Scoring	3	05/31/08
Delaware Association of REALTORS	302-734-4444	CRS103: Maximize Your Potential...Personally and Professionally	8	09/30/09
Delaware Association of REALTORS	302-734-4444	Business Planning & Marketing for the Residential Specialist (CRS 200)	15	05/31/08
Delaware Association of REALTORS	302-734-4444	Mock Trial	3	05/31/08
Delaware Association of REALTORS	302-734-4444	Septic Training	3	05/31/08
Delaware Association of REALTORS	302-734-4444	Effective Buyer Strategies	15	05/31/08
Delaware Association of REALTORS	302-734-4444	GRI 101: Planning & Developing a Real Estate Business	15	04/30/10
Delaware Association of REALTORS	302-734-4444	CIPS-International Real Estate for Local Markets	15	04/30/10
Delaware Association of REALTORS	302-734-4444	GRI 601 Everything Legal: What you Should Know	14	06/30/10
Delaware Association of REALTORS	302-734-4444	Adapting Your Business to a Changing Market	3	06/30/10

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Delaware Association of REALTORS	302-734-4444	Landlord Tenant Code from the Other Side of the Fence	3	06/30/10
Delaware Association of REALTORS	302-734-4444	Obtaining & Retaining Listings	3	06/30/10
Delaware Association of REALTORS	302-734-4444	Lead Generation Fundamentals	3	06/30/10
Delaware Association of REALTORS	302-734-4444	Short Sales/Foreclosures	3	06/30/10
Delaware School of Real Estate	302-239-8919	Mortgage Financing	3	03/31/09
Delaware School of Real Estate	302-239-8919	Salesperson Core Course	3	03/31/09
Delaware School of Real Estate	302-239-8919	The Code of Ethics – The Promise of Professionalism	3	04/30/09
Delaware School of Real Estate	302-239-8919	Mortgage Financing-Government	3	03/31/09
Delaware School of Real Estate	302-239-8909	Pre-Listing Professional Staging	3	03/31/09
Delaware School of Real Estate	302-239-8919	Pre-Licensing Course	99	09/30/09
Delaware School of Real Estate	302-239-8919	New Agency – The Why’s, How’s and Wherefores	3	01/31/09
Delaware School of Real Estate	302-239-8919	Agent Etiquette	3	09/30/09
Delaware School of Real Estate	302-239-8919	Environmental Concerns in Real Estate Transactions	3	09/30/09
Delaware School of Real Estate	302-239-8919	Legislative Update	3	01/31/10
Delaware Technical & Community College	302-854-6966	Helping Sellers Achieve Maximum Sale Price with Staging	3	11/30/09
Delaware Technical & Community College	302-854-6966	Salesperson’s Core Course	3	01/31/10
Delaware Technical & Community College	302-854-6966	Real Estate Broker’s Course	99	06/30/10
Delaware Technical & Community College	302-857-1400	Real Estate Pre-Licensing Course	99	06/30/10
Delaware Technical & Community College	302-854-6966	Home Inspection Overview	3	06/30/09
Delaware Technical & Community College	302-857-1400	Real Estate Pre-Licensing Certificate	99	06/30/09
Delaware Technical & Community College – Owens Campus	302-854-6966	Broker License Core Course	6	12/31/08
Division of Human Relations	302-739-4567	Fair Housing: Keepers of the American Dream in the Face of Mortgage Foreclosures	5	03/31/10
Division of Human Relations	302-739-4567	There's No Fair Housing Without Fair Lending	4	04/30/09
First Horizon Home Loans	302-335-0553	How to Build a Successful Sales & Marketing Plan	3	02/28/10
Frederick Academy of Real Estate	800-854-0950	Standard Contracts	3	11/30/09
Frederick Academy of Real Estate	800-854-0950	Pricing Property to Sell	8	06/30/09
Frederick Academy of Real Estate	800-854-0950	Tenant-in-Common Investment Basics	3	03/31/10
Frederick Academy of Real Estate	800-854-0950	Methods of Residential Finance	8	06/30/09
Frederick Academy of Real Estate	800-854-0950	Contracts/Contract Law	3	09/30/08
Frederick Academy of Real Estate	800-854-0950	Practice of Appraising	3	09/30/08
Frederick Academy of Real Estate	800-854-0950	Building a Better Open	3	09/30/08
Frederick Academy of Real Estate	800-854-0950	Disclosure	3	09/30/08
Frederick Academy of Real Estate	800-854-0950	Wetlands Regulations and Riparian Rights	3	03/31/09
Frederick Academy of Real Estate	800-854-0950	What's Material	3	09/30/08
Frederick Academy of Real Estate	800-854-0950	Procuring Cause	3	09/30/08

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Frederick Academy of Real Estate	800-854-0950	Deferred Exchanges and Capital Gains Tax	3	09/30/08
Frederick Academy of Real Estate	800-854-0950	Risk Management	3	03/31/09
Frederick Academy of Real Estate	800-854-0950	Delaware Real Estate Pre-licensing Course	99	10/31/08
Frederick Academy of Real Estate	800-854-0950	Anti-Trust and the Real Estate Practitioner	3	04/30/09
Frederick Academy of Real Estate	800-854-0950	Ethics in Real Estate	3	11/30/08
Frederick Academy of Real Estate	800-854-0950	Tax Free Exchanges	3	11/30/08
Frederick Academy of Real Estate	800-854-0950	ADA & Fair Housing	3	11/30/08
Frederick Academy of Real Estate	800-854-0950	Land Conservation Easements and the Real Estate Professional	3	04/30/09
Frederick Academy of Real Estate	800-854-0950	The Anatomy of a House	6	08/31/09
Frederick Academy of Real Estate	800-854-0950	Anatomy of a House (Condensed Version)	3	09/30/09
Frederick Academy of Real Estate	800-854-0950	6 Hour Mandatory Continuing Education Course for the Delaware Broker Licensee	6	09/30/09
Frederick Academy of Real Estate	800-854-0950	Environmental Issues	3	04/30/09
Frederick Academy of Real Estate	800-854-0950	Understanding the New Bankruptcy Reform Act	3	04/30/09
Frederick Academy of Real Estate	800-854-0950	Foreclosures	3	05/31/10
Frederick Academy of Real Estate	800-854-0950	Fair Housing	3	05/31/10
Frederick Academy of Real Estate	800-854-0950	Understanding Agency	3	06/30/09
Frederick Academy of Real Estate	800-854-0950	Agency – The Times, They Are A Changing	3	05/31/09
Frederick Academy of Real Estate	800-854-0950	Commercial Real Estate Hot Buttons	3	05/31/10
Frederick Academy of Real Estate	800-854-0950	Ethical Practice	3	05/31/10
Frederick Academy of Real Estate	800-854-0950	Buyer Agency	3	12/31/09
Frederick Academy of Real Estate	800-854-0950	Real Estate Hot Button Issues	3	12/31/09
Frederick Academy of Real Estate	800-854-0950	Building a Better Settlement	3	12/31/09
Frederick Academy of Real Estate	800-854-0950	Serving the Unsold Seller	3	09/30/08
Frederick Academy of Real Estate	800-854-0950	Dispute Avoidance and Resolution	3	09/30/08
Frederick Academy of Real Estate	800-854-0950	FHA Financing	3	09/30/08
Frederick Academy of Real Estate	800-854-0950	Real Estate Concepts: Core Course for Sales Agents	3	09/30/09
Frederick Academy of Real Estate	800-854-0950	Common Real Estate Settlement Problems	3	05/31/10
Frederick Academy of Real Estate	800-854-0950	Legislative Update 2008	3	02/28/10
Frederick Academy of Real Estate	800-854-0950	Surviving New Fair Housing Testing	3	05/31/10
Frederick Academy of Real Estate	800-854-0950	Real Estate Investment Fundamentals	3	09/30/09
Jack Lingo, Inc. Realtor	302-226-6633	Statutory Agency – The New Way to Do Business	3	08/31/09
Jack Lingo, Inc. Realtor	302-227-3883	Broker Core Course	6	06/30/10
Jack Lingo, Inc. Realtor	302-227-3883	Home Inspections	3	11/30/08
Jack Lingo, Inc. Realtor	302-226-6633	Salesperson Core Course	3	06/30/08
Jack Lingo, Inc. Realtor	302-227-3883	NAR Ethics	3	11/30/08

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Jack Lingo, Inc. Realtor	302-227-3883	Appraiser/Realtor Relationships in a Changing Market	3	09/30/08
Jack Lingo, Inc. Realtor	302-227-3883	Risk Reduction for the Real Estate Agent	3	08/31/08
Jack Lingo, Inc. Realtor	302-227-3883	Legislative Update	3	06/30/10
Jack Lingo, Inc. Realtor	302-227-3883	Financing for Increased Sales	3	06/30/10
Keller Williams, Greater Newark	302-355-1876	New Agency/Statutory Agency	3	06/30/10
Keller Williams, Greater Newark	302-355-1876	Salesperson's Core Course	3	06/30/10
Kent County Association of Realtors	302-678-9750	Professionalism in Real Estate Practice	3	12/31/09
Kent County Association of Realtors	302-678-9750	Construction, Environmental Hazards and Wood Destroying Insects	3	06/30/09
Kent County School of Real Estate	302-736-0800	Legislative Update	3	10/31/08
Kent County School of Real Estate	302-736-0800	Real Estate Pre-Licensing Course	99	08/31/09
Kent County School of Real Estate	302-736-0800	Residential Property Management	6	08/31/09
Kent County School of Real Estate	302-736-0800	Brokers Core	6	08/31/09
Kent County School of Real Estate	302-883-0119	Quirks in Real Estate	3	12/31/09
Kent County School of Real Estate	302-883-0119	New Agency	3	12/31/09
Kent County School of Real Estate	302-883-0119	Understanding the Agreement of Sale	3	12/31/09
Kent County School of Real Estate	302-736-0800	Sales Licensees Core	3	08/31/09
Kent County School of Real Estate	302-736-0800	Real Estate Broker's Licensing Course	99	08/31/09
Kent County School of Real Estate	302-736-0800	Fair Housing – Doing the Right Thing	3	08/31/09
Kent County School of Real Estate	302-736-0800	Handling the Multiple Offer	3	08/31/09
Kent County School of Real Estate	302-736-0800	Home Inspection Environmental Issues	3	08/31/09
Kent County School of Real Estate	302-736-0800	Investment Theory, Fundamentals & Techniques	3	08/31/09
Kent County School of Real Estate	302-736-0800	Mathematics Review for the Real Estate Agent	3	08/31/09
Kent County School of Real Estate	302-736-0800	How to Use Financing to Attract More Buyers & Create More Sales	3	06/30/09
Kent County School of Real Estate	302-736-0800	Real Estate Appraisal	3	02/28/09
Long & Foster Institute	410-561-5380	99 Hours Pre-Licensing Course	99	11/30/09
Long & Foster Institute	410-561-5380	Agency Train the Trainer	3	02/28/10
Long & Foster Institute	410-561-5380	Broker Core Class	6	04/30/10
Long & Foster Institute	410-561-5380	Salesperson Core Class	3	04/30/10
Lorman Business Center, Inc.	715-833-3940	Zoning, Subdivision and Land Development Law	7	02/28/10
Lorman Business Center, Inc.	715-833-3940	The Fundamentals of Construction Contracts: Understanding the Issues	8 Professional Enhancement	08/31/09
Lorman Business Center, Inc.	715-833-3940	Fundamentals of Real Estate Closings	7	10/31/08
Lorman Business Center, Inc.	715-833-3940	Affordable Housing	7	07/31/09
Loomis Appraisal School, Inc.	302-368-2855	Completing Fannie Mae & FHA Reports	4	06/30/09

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Loomis Appraisal School, Inc.	302-368-2855	Home Inspection versus The Appraisal Inspection	7	06/30/09
Loomis Appraisal School, Inc.	302-368-2855	Landlord Tenant Code	8	09/30/09
McKissock, LP	800-328-2008	RE Ethic & Standards	3	01/31/10
McKissock, LP	800-328-2008	Fair Housing	4	01/31/10
McKissock, LP	800-328-2008	Risk Management	3	01/31/10
McKissock, LP	800-328-2008	A Concise Guide to RE Taxes	4	01/31/10
McKissock, LP	800-328-2008	Loan Types and Instruments of Finance	3	01/31/10
McKissock, LP	800-328-2008	Taxation and RE Capital Gain	3	01/31/10
McKissock, LP	800-328-2008	Highlights of Real Property Law	7	01/31/10
McKissock, LP	800-328-2008	Principles of Finance and the Mortgage Market	3	01/31/10
McKissock, LP	800-328-2008	Construction Details and Trends	7	01/31/10
McKissock, LP	800-328-2008	Real Estate Related Investments, IRA's & Qualified Plans	4	01/31/10
Mid-Atlantic School of Real Estate	800-796-9125	New Agency – The Why's, How's and Wherefores	3	06/30/09
Mid-Atlantic School of Real Estate	800-796-9125	Sales Licensees Core Course	3	06/30/09
Mid-Atlantic School of Real Estate	800-517-9310	Do Not Call Rules and Regulations Compliance	1	08/31/08
Mid-Atlantic School of Real Estate	800-517-9310	Delaware Real Estate Pre-licensing Course	99	05/31/08
Mid-Atlantic School of Real Estate	800-796-9125	Overcoming Environmental Obstacles in Real Estate Transactions	3	12/31/09
Millman School of Real Estate	302-636-9090	Treating the Real Estate Business as a Business	3	12/31/09
Millman School of Real Estate	302-636-9090	Practitioner's Overview of the Statewide Agreement of Sale	3	12/31/09
Millman School of Real Estate	302-636-9090	New Agency Law	3	03/31/10
Millman School of Real Estate	302-636-9090	Sales Core Course	3	11/30/09
Millman School of Real Estate	302-636-9090	6 Hour Mandatory Broker Course	6	11/30/09
Millman School of Real Estate	302-636-9090	Professionalism in Real Estate Practice	3	11/30/09
Millman School of Real Estate LLC	302-225-6707	Real Estate Pre-licensing Course	99	07/31/09
National Business Institute	715-835-8525	Examining and Resolving Title Issues	6	08/31/09
National Business Institute	715-835-8525	Eminent Domain: Legal Update	6	03/31/09
National Business Institute	715-835-8525	Resolving Real Estate Title Defects	6	03/31/10
National Business Institute	715-835-8525	Advanced 1031 Real Estate Exchanges	6.5	11/30/09
National Business Institute	715-835-8525	Real Estate Contracts	6	05/31/09
National Business Institute	715-835-8525	Essentials of Section 1031 Exchanges	6 Hours Only	02/28/09
National Business Institute	715-835-8525	A Practical Guide to Commercial Eviction in Delaware	6	02/28/09
National Business Institute	715-835-8525	Land Use Law: Current Issues in Subdivision, Annexation and Zoning	6	02/28/10
National Business Institute	715-835-8525	Real Estate Contracts	6	06/30/08
New Castle County Board of Realtors	302-762-4800	Legislative Issues _ The <i>Proposed</i> Agency Law & Other Hot Topics - Retitled	3	11/30/08

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New Castle County Board of Realtors	302-762-4800	Insurance Awareness – What Every Realtor Should Know About Property Insurance	3	12/31/08
New Castle County Board of Realtors	302-762-4800	Fundamentals of Marketing	4	01/31/09
New Castle County Board of Realtors	302-762-4800	Fair Housing Roundtable	3	12/28/08
New Castle County Board of Realtors	302-762-4800	New Agency – The Whys, How’s & Wherefores	3	12/31/08
New Castle County Board of Realtors	302-762-4800	Creative Financing	3	12/31/08
New Castle County Board of Realtors	302-762-4800	Financing the Investment Property in Today’s Market	3	06/30/09
New Castle County Board of Realtors	302-762-4800	Delaware Legislative Update	3	04/30/09
New Castle County Board of Realtors	302-762-4800	1031 Tax Deferred Exchanges	3	06/30/09
New Castle County Board of Realtors	302-762-4800	Broker Required Core Course	6	11/30/08
New Castle County Board of Realtors	302-762-4800	How to Attract More Buyers & Create More Sales	3	06/30/09
New Castle County Board of Realtors	302-762-4800	Basic Financing	3	11/30/08
New Castle County Board of Realtors	302-762-4800	Quirks in Real Estate: Practical Resolutions to Problems	3	11/30/08
New Castle County Board of Realtors	302-762-4800	Salesperson Required Core Course	3	11/30/08
New Castle County Board of Realtors	302-762-4800	Property Management and Managing Risk	6	06/30/10
New Castle County Board of Realtors	302-762-4800	Real Estate & Taxes! What Every Agent Should Know	6	06/30/10
New Castle County Board of Realtors	302-762-4800	A Basic Guide to IRC §1031 Tax deferred Exchanges	3	11/30/08
New Castle County Board of Realtors	302-762-4800	The Code of Ethics – Your Promise of Professionalism	3	11/30/08
New Castle County Board of Realtors	302-762-4800	The NEW Agency Law	3	11/30/08
New Castle County Board of Realtors	302-762-4800	Introduction to Commercial Real Estate Sales	6	06/30/10
New Castle County Board of Realtors	302-762-4800	Diversity & Doing Business	6	06/30/10
New Castle County Board of Realtors	302-762-4800	Real Estate Finance Today	6	06/30/10
New Castle County Board of Realtors	302-762-4800	Ethics and Real Estate	6	06/30/10
New Castle County Board of Realtors	302-762-4800	Brokers Licensing Course	99	06/30/10
New Castle County Board of Realtors	302-762-4800	Real Estate Pre-licensing Course	99	01/31/09
New Castle County Board of Realtors	302-762-4800	Procuring Cause	3	12/31/09
New Castle County Board of Realtors	302-762-4800	Understanding the NCCBOR Agreement of Sale	3	06/30/09
New Castle County Board of Realtors	302-762-4800	Understanding the Statewide Agreement of Sale	3	09/30/09
New Castle County Board of Realtors	302-762-4800	Short Sale and Foreclosure	3	09/30/09
New Castle County Board of Realtors	302-762-4800	Landlord Tenant Code from the Other Side of the Fence	3	12/31/09
New Castle County Board of Realtors	302-762-4800	At Home With Diversity	7	09/30/09
New Castle County Board of Realtors	302-762-4800	The CMS vs. Appraisal	3	09/30/09
New Castle County Board of Realtors	302-762-4800	First Time Home Buyer Resources	3	09/30/09
New Castle County Board of Realtors	302-762-4800	The State of the Mortgage Industry	3	12/31/09
New Castle County Board of Realtors	302-762-4800	County/State Legislative Update	3	12/31/09
New Castle County Board of Realtors	302-762-4800	The Sub-Prime Debacle – Finding Alternatives in a Changing Market	3	12/31/09

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New Castle County Board of Realtors	302-762-4800	The “Green” REALTOR®	3	12/31/09
New Castle County Board of Realtors	302-762-4800	Obtaining & Retaining the Listing	3	12/31/09
New Castle County Board of Realtors	302-762-4800	Landlord Tenant Code	3	12/31/09
New Castle County Board of Realtors	302-762-4800	Quirks in Real Estate	3	12/31/09
New Castle County Board of Realtors	302-762-4800	Challenges in the Marketplace and Changes in Our World	3	12/31/09
New Castle County Board of Realtors	302-762-4800	Millionaire Real Estate Investor Workshop	3	12/31/09
New Castle County Board of Realtors	302-762-4800	Residential Forensic Case Studies	7	12/31/09
New Castle County Board of Realtors	302-762-4800	Property Disclosures	3	01/31/10
Offices of Tunnell & Raysor, P.A.	302-856-7313	Real Estate Law Pre-licensing Course	33	06/30/09
Omega Real Estate School	302-235-0400	Demographics, Cultural Statistics & the Changing Face of Home Ownership	3	12/31/09
Omega Real Estate School	302-235-0400	Obtaining and Retaining Listings	3	12/31/09
Omega Real Estate School	302-235-0400	The New Agreement of Sale & Other Real Estate Forms	3	12/31/09
Omega Real Estate School	302-235-0400	Real Estate Sales Pre-licensing Course	99	03/31/09
Omega Real Estate School	302-235-0400	The CMA vs. Appraisal	3	12/31/09
Omega Real Estate School	302-235-0400	Risk Reduction & the Real Estate Agent	3	11/30/09
Omega Real Estate School	302-235-0400	Sales Licensees Core Course	3	11/30/09
Omega Real Estate School	302-235-0400	Brokers Core Course	6	11/30/09
Omega Real Estate School	302-235-0400	Code of Ethics Training	3	04/30/09
Omega Real Estate School	302-235-0400	Agency Buyers & Brokerage	3	04/30/09
Omega Real Estate School	302-235-0400	Let’s Get It Right	3	04/30/09
Omega Real Estate School	302-235-0400	Property Disclosures: The Real Estate Professional’s Guide to Reducing Risk	6	08/31/08
Omega Real Estate School	302-235-0400	Fair Housing	6	08/31/08
Omega Real Estate School	302-235-0400	Diversity and Doing Business	6	08/31/08
Omega Real Estate School	302-235-0400	Buyer Representation	6	08/31/08
Omega Real Estate School	302-235-0400	Risk Management	6	08/31/08
Philip McGinnis	302-736-2710	Fundamentals of Real Estate Investment Analysis	3	08/31/08
Pike Creek Mortgage	302-598-0136	Credit	3	05/31/10
Pike Creek Mortgage	302-598-0136	Mortgage Financing	3	05/31/10
ProVest Realty Associates	302-653-3256	Salesperson Core Course	3	12/31/09
ProVest Realty Associates	302-653-3256	Code of Ethics	3	12/31/09
ProVest Realty Associates	302-653-3256	Legislative Update	3	12/31/09
ProVest Realty Associates	302-653-3256	How to Thrive in a Changing Market	3	03/31/10
REMAX By the Sea		The Statutory Agent – Protecting & Promoting the Interests of Our Clients	3	08/31/09
REMAX Satellite Network	303-796-3840	“Brian Buffini’s 100 Days to Greatness”	3	08/31/08

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Real Estate Academy of Delaware	302-737-4399	Salesperson Pre-licensing Course	99	11/30/08
Real Estate Educate.com	866-790-8232	Federal Fair Housing	3	10/31/08
Real Estate Educate.com	866-790-8232	Working With a New Construction Buyer	3	10/31/08
Real Estate Educate.com	866-790-8232	Environmental Concerns	3	10/31/08
Real Estate Educate.com	866-790-8232	Real Estate Mortgage	4	10/31/08
Real Estate Educate.com	866-790-8232	Loan Process	3	10/31/08
Real Estate Educate.com	866-790-8232	Ethics Today	3	10/31/08
Real Estate Educate.com	866-790-8232	What It Takes To Be A Commercial Agent	3	10/31/08
Real Estate Educate.com	866-790-8232	Real Estate Math	3	10/31/08
Real Estate Educate.com	866-790-8232	Appraisal What Makes The Number	4	10/31/08
Real Estate Educate.com	866-790-8232	Risk Management	3	10/31/08
Real Estate Institute	410-819-0100	The Credit and Loan Process	3	08/31/09
Real Estate Institute	410-819-0100	Fair Housing	3	07/31/09
Real Estate Institute	410-819-0100	Construction Basics	3	07/31/09
Real Estate Institute	410-819-0100	1031 Tax Free Exchange	3	07/31/09
Real Estate Institute	410-819-0100	What Buyers Want Today	3	07/31/09
REcampus.com	312-836-4400	Homes for All: Serving People with Disabilities	6	12/31/09
REcampus.com	312-836-4400	Buyer Representation in Real Estate	6	05/31/10
REcampus.com	312-836-4400	Diversity and Doing Business	6	05/31/10
REcampus.com	312-836-4400	Environmental Issues in Your Real Estate Practice	6	08/31/08
REcampus.com	312-836-4400	Ethics in Today's Real Estate World	6	08/31/09
REcampus.com	312-836-4400	Fair Housing	6	05/31/10
REcampus.com	312-836-4400	Property Management & Managing Risk	6	05/31/10
REcampus.com	312-836-4400	Ethics in the Real Estate World Today	6	08/31/09
REcampus.com	312-836-4400	Real Estate Agent/Mortgage Professional	6	03/31/09
REcampus.com	312-836-4400	Risk Management	6	08/31/08
REcampus.com	312-836-4400	Commercial Real Estate: Listing Properties	6	08/31/08
REcampus.com	312-836-4400	Commercial Real Estate: Understanding Investments	6	08/31/08
REcampus.com	312-836-4400	Introduction to Commercial Real Estate Sales	6	05/31/10
REcampus.com	312-836-4400	Real Estate Investment Fundamentals	6	11/30/08
REcampus.com	312-836-4400	The Truth About Mold	6	12/31/08
REcampus.com	312-836-4400	Understanding 1031 Tax-Free Exchanges	6	12/31/08
REcampus.com	312-836-4400	Electronic Transactions in Real Estate	6	12/31/08
REcampus.com	312-836-4400	Reverse Mortgages for Senior Homeowners	6	12/31/09
REcampus.com	312-836-4400	Property Disclosures: The Real Estate Professional's Guide to Reducing Risk	6	12/31/09
REcampus.com	312-836-4400	Ethics in Real Estate	6	05/31/10

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REcampus.com	312-836-4400	Real Estate Finance Today	6	05/31/10
REcampus.com	312-836-4400	Mortgage Fraud and Predatory Lending: What Every Agent Should Know	6	10/31/09
REcampus.com	312-836-4400	Understanding Credit and Improving Credit Scores: What You Need to Know	3	06/30/10
Re/Max Associates, Inc.	302-477-3900	Fair Housing	3	05/31/10
Re/Max Associates, Inc.	302-477-3900	NAR Code of Ethics	3	05/31/10
Re/Max Associates, Inc.	302-477-3900	Sales Licensees Core Course	3	05/31/10
Servpro Industries, Inc.	615-451-0200	Understanding Mold in the Restoration Industry	3	12/31/09
Society of Industrial and Office Realtors	202-449-8210	Investment Property Market	3	10/31/09
Society of Industrial and Office Realtors	202-449-8210	Adaptive Reuse (Reconfiguring Older Buildings)	3	10/31/09
Society of Industrial and Office Realtors	202-449-8210	How to Compare the Best Deals for Your Clients	3	10/31/09
Sterling Education Services, Inc.	715-855-0495	Landlord Tenant Law: Beyond the Basics	7	10/31/09
Sterling Education Services, Inc.	715-855-0495	Fundamentals of Real Estate Development	8	12/31/09
Sterling Education Services, Inc.	715-855-0495	Commercial Landlord-Tenant Law	7	04/30/10
Sussex County Association of Realtors	302-855-2300	Septic Training	3	09/30/09
Sussex County Association of Realtors	302-855-2300	Manufactured Housing	3	03/31/10
Sussex County Association of Realtors	302-855-2300	Obtaining & Retaining Your Listings	3	03/31/10
Sussex County Association of Realtors	302-855-2300	Real Estate Concepts	3	12/31/08
Sussex County Association of Realtors	302-855-2300	The Most Common Problems with Real Estate Contracts	3	12/31/08
Sussex County Association of Realtors	302-855-2300	Legislative Update	3	12/31/08
Sussex County Association of Realtors	302-855-2300	Home Inspection	3	12/31/08
Sussex County Association of Realtors	302-855-2300	Using Single Family Homes as an Investment	3	03/31/10
Sussex County Association of Realtors	302-855-2300	The Agony, the Ecstasy of the Ethics of Co-Broking	3	03/31/10
Sussex County Association of Realtors	302-855-2300	Closing Techniques that Open the Door to Success	3	03/31/10
Sussex County Association of Realtors	302-855-2300	Communication – The Key to Selling	3	03/31/10
Sussex County Association of Realtors	302-855-2300	Helping Rental Agents/Brokerages Collect on Judgments	3	03/31/10
Sussex County Association of Realtors	302-855-2300	Let’s Get it Right	3	03/31/10
Sussex County Association of Realtors	302-855-2300	Disclosure in the Sale of Delaware Real Estate	3	03/31/10
Sussex County Association of Realtors	302-855-2300	Quirks in Real Estate – Practical Resolutions to Problems	3	02/28/09
Sussex County Association of Realtors	302-855-2300	Statutory Agency – The New Way to Do Business	3	06/30/09
Sussex County Association of Realtors	302-855-2300	Broker/Agent Training & Supervision	6	11/30/08
Sussex County Association of Realtors	302-855-2300	Helping Sellers Achieve Maximum Sale Price with Staging	3	09/30/08
Sussex County Association of Realtors	302-855-2300	Workplace Spanish for REALTORS	15	09/30/08
Sussex County Association of Realtors	302-855-2300	Home Inspection Report	3	08/31/08
Sussex County Association of Realtors	302-855-2300	Residential Property Management	6	09/30/09
Sussex County Association of Realtors	302-855-5600	NAR Ethics	3	09/30/09

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Sussex County Association of Realtors	302-855-5600	Sussex County Zoning	3	10/31/09
Sussex County Association of Realtors	302-855-5600	Land Use Planning	3	01/31/10
Sussex County Association of Realtors	302-855-5600	Title Search	3	09/30/09
Sussex County Association of Realtors	302-855-5600	Landlord Tenant Code	3	09/30/09
Sussex County Association of Realtors	302-855-5600	Contract Law for Rental Agents	3	09/30/09
Sussex County Association of Realtors	302-855-5600	Emerging Issues in Contract Law	3	09/30/09
Sussex County Association of Realtors	302-855-5600	Commercial Real Estate	3	09/30/09
Sussex County Association of Realtors	302-855-2300	Financial Programs for First Time Home Buyers	3	12/31/09
Sussex County Association of Realtors	302-855-2300	Business Planning	3	01/31/10
Sussex County Association of Realtors	302-855-2300	Expand your Market	3	01/31/10
Sussex County Association of Realtors	302-855-2300	How to Buy Foreclosed Properties	3	01/31/10
Sussex County Association of Realtors	302-855-2300	Risk Reduction for the Real Estate Agent	3	03/31/10
Sussex County Association of Realtors	302-855-2300	FHA Financing for the 21 <sup>st</sup> Century	3	07/31/09
Sussex County Association of Realtors	302-855-2300	Rental Agents – The Road to Success (Part I)	3	09/30/09
Sussex County Association of Realtors	302-855-2300	Rental Agents – The Road to Success (Part II)	3	09/30/09
Sussex County Association of Realtors	302-855-2300	Real Property Long-term, Short-term Rentals	3	09/30/09
Sussex County Association of Realtors	302-855-2300	Professional Standards Training	3	12/31/09
Sussex County Association of Realtors	302-855-2300	Financial Planning	3	01/31/10
Sussex County Association of Realtors	302-855-2300	The Sub-Prime Debacle - -Finding Alternatives in a Changing Market	3	10/31/09
Sussex County Association of Realtors	302-855-2300	Workplace Spanish for Realtors	15	06/30/10
Sussex County Association of Realtors	302-855-2300	Legislative Update - NAR Home from Work	3	06/30/10
Sussex County Association of Realtors	302-855-2300	Broker Licensing	99	06/30/10
Sussex Environmental Health Consultants	302-947-1810	Mold, Moisture & Building Issues with Indoor Air Quality	3	05/31/10
Temple University Real Estate Institute	215-204-1539	Tax Strategies for Real Estate Investors	3	12/31/08
Tri State Real Estate School	610-567-3083	Senior Real Estate Specialist	14	12/31/08
Tri State Real Estate School	610-567-3083	Less Risky Business	2	02/28/09
Tri State Real Estate School	610-567-3083	Sell Your Listing Faster	7	02/28/09
Tri State Real Estate School	610-567-3080	Methods of Residential Finance	6	03/31/09
Tri State Real Estate School	610-567-3080	Tax Advantages of Home Ownership	6	03/31/09
Tri State Real Estate School	610-567-3080	Environmental Stumbling Blocks: Current Environmental Issues for Commercial and Industrial Real Estate Professionals	3	06/30/09
Tri State Real Estate School	610-567-3080	Ethics in Real Estate	3	03/31/09
Tri State Real Estate School	610-567-3080	Tax Free Exchanges	3	03/31/09
			Professional Enhancement	
Tri State Real Estate School	610-567-3083	Basic Real Estate Investment Analysis	3	06/30/09

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Tri State Real Estate School	610-567-3083	Advanced Real Estate Investment Analysis	3	06/30/09
Tri State Real Estate School	610-567-3083	Required Sales Licensees Core Course	3	12/31/08
Tri State Real Estate School	610-567-3083	Mandatory Continuing Education for the Delaware Broker Licensee	6	12/31/08
Tri State Real Estate School	610-567-3083	3 hours Required Sales Licensee Core Course	3	12/31/08
Tri State Real Estate School	610-567-3083	Ethics, the Consumer and You	3	12/31/08
Tri State Real Estate School	610-567-3083	Innovative Marketing for Buyer Representatives	7	12/31/08
Tri State Real Estate School	610-567-3080	Pricing Property to Sell	6	03/31/09
Tri-State Real Estate School	610-567-3080	Disclosure is Mandatory – Protect the Consumer	3	12/31/08
Tri-State Real Estate School	610-567-3080	Conquering Contracts	3	12/31/08
Tri-State Real Estate School	610-567-3080	Collect That Commission	3	12/31/08
Tri-State Real Estate School	610-567-3080	Commercial Real Estate - Listing Properties	6	03/31/09
Tri-State Real Estate School	610-567-3080	Diversity and Doing Business	4	03/31/09
Tri-State Real Estate School	610-567-3080	Commercial Real Estate - Understanding Investments	6	03/31/09
Tri-State Real Estate School	610-567-3080	Environmental Issues in Real Estate Practice	6	03/31/09
Tri-State Real Estate School	610-567-3080	Real Estate at Auction	3	12/31/08
Tri-State Real Estate School	610-567-3080	Residential Purchase Agreement: The Key to a Successful Transaction	3	12/31/08
Tri-State Real Estate School	610-567-3083	When is Doubt Disclosure: Real Estate Disclosure Issues	3	12/31/08
Tri-State Real Estate School	610-567-3080	Accredited Luxury Homes Specialist	15	03/31/09
Tri-State Real Estate School	610-567-3080	You’ve Earned It: Don’t Lose It – License Law Issues	3	12/31/09
Tri-State Real Estate School	610-567-3080	Reducing Civil Liability: Legal Issues Affecting Agents and Brokers	3	12/31/08
Tri-State Real Estate School	610-567-3080	Working Together: Mortgage Brokers, Appraisers, Real Estate Agents, Builder	3	12/31/08
Tri-State Real Estate School	610-567-3080	Opportunity Knocks: Fair Housing in Real Estate	4	12/31/08
Tri-State Real Estate School	610-567-3080	Federal Law and Commercial Real Estate	3	12/31/08
Tri-State Real Estate School	610-567-3080	Property Management and Managing Risk	6	03/31/09
Tri-State Real Estate School	610-567-3080	Red Flags Property Inspection Guide	6	03/31/09
Tri-State Real Estate School	610-567-3080	Risk Management	6	03/31/09
Tri-State Real Estate School	610-567-3080	The Truth about Mold	6	03/31/09
Tri-State Real Estate School	610-567-3080	Understanding 1031 Tax Free Exchanges	6	03/31/09
Tri-State Real Estate School	610-567-3080	NAR Quadrennial Ethics Training	3	11/30/09
Tri State Realtors Commercial Alliance	610-238-9070	Environmental Due Diligence @ Environmentally Impaired Sites, Including Brownfield Sites and Sales Terms	3	12/31/09
Tri-State REALTORS Commercial Alliance	610-238-9070	Green Advantage	3	11/30/09
Tri-State REALTORS Commercial Alliance	610-238-9070	Advanced Like-Kind Exchanges of Property: Creative	3	10/31/09

