

DELAWARE-APPROVED EDUCATION PROVIDERS

Updated 03/12/2012

NOTE: This table lists the courses that providers have been approved to offer. This does not mean that all of the courses listed are currently being offered. Please contact the providers directly for information about courses that they are currently offering.				
Provider	Phone	Course Title	Credits	Approval Expires
360training.com, Inc.	888-360-8764	Bad Loans- Predatory & Fraud	3	05/31/13
360training.com, Inc.	888-360-8764	Qualifying Buyer & Property	3	05/31/13
360training.com, Inc.	888-360-8764	Community Ethics	3	05/31/13
Advanced Solar Heating & Cooling	302-731-1000	Residential Energy Independence and Efficiency	2	05/31/13
Association of Realtors School	610-560-4900	CRS 201-Listing Strategies	15	06/30/12
Association of Realtors School	610-560-4900	Real Estate Investment	15	06/30/12
Association of Realtors School	610-560-4900	CSP – Certified Sales Professional	15	06/30/12
Association of Realtors School	610-560-4900	Business Planning and Marketing	15	08/31/12
Association of Realtors School	610-560-4900	New Negotiating Edge	7	08/31/12
Association of Realtors School	610-560-4900	Introduction to Real Estate Auctions	7	08/31/12
Association of Realtors School	610-560-4900	DE Uniform Common Interest Ownership Act	12	10/31/12
Association of Realtors School	610-560-4900	Real Estate Marketing Reboot	7	11/30/12
Association of Realtors School	610-560-4900	E-Pro	7	11/30/12
Association of Realtors School	610-560-4900	Values of Green	7	11/30/12
Association of Realtors School	610-560-4900	How Does Your CMS Compare to the Appraisal?	3	11/30/12
Association of Realtors School	610-560-4900	Settlement in the Dark: Understanding Settlement and the HUD-1	7	11/30/12
Association of Realtors School	610-560-4900	Short Sales & Foreclosures	7	11/30/12
Association of Realtors School	610-560-4900	Green Residential Electives	7	11/30/12
Association of Realtors School	610-560-4900	Green Designation	12	12/31/12
Association of Realtors School	610-560-4900	GRI: 504-Levering the Power of Technology for Real Estate Consumers	7	01/31/13
Association of Realtors School	610-560-4900	GRI: 403- Managing Risk in Real Estate	15	01/31/13
Association of Realtors School	610-560-4900	Effective Negotiating for RE Professionals	7	03/31/13
Association of Realtors School	610-560-4900	CRS 202: Sales Strategies for the Residential Specialists	15	05/31/13
Association of Realtors School	610-560-4900	Green Designation 100: Real Estate for a Sustainable Future	7	06/30/13
Association of Realtors School	610-560-4900	Agency, Professional Standards & Fair Housing	3	07/31/13
Association of Realtors School	610-560-4900	Real Estate Finance Today	7	07/31/13
Association of Realtors School	610-560-4900	Green Designation 200: The Science of Green	7	07/31/13
Association of Realtors School	610-560-4900	Understanding Real Estate Taxes and the Appeal Process	3	08/31/13
Association of Realtors School	610-560-4900	Construction & Stucco - The Nitty Gritty	3	08/31/13
Association of Realtors School	610-560-4900	Title Insurance from Order to Settlement and Beyond	3	09/30/13
Association of Realtors School	610-560-4900	Outside the Numbers	3	09/30/13
Association of Realtors School	610-560-4900	Representing the Client and Respecting Agency Relationships	3	09/30/13
Association of Realtors School	610-560-4900	Green Designation 300	7	09/30/13
Association of Realtors School	610-560-4900	Real Estate Sales	26	10/31/13

DELAWARE-APPROVED EDUCATION PROVIDERS

Updated 03/12/2012

Association of Realtors School	610-560-4900	Title Insurance from Order to Settlement and Beyond	3	11/30/13
Association of Realtors School	610-560-4900	Senior Real Estate Specialist (SRES)	15	01/31/14
Association of Realtors School	610-560-4900	Realtors Property Resource	3	01/31/14
Career WebSchool, a d.b.a of Cengage Learning	800-532-7649	ADA & Fair Housing	3	04/30/12
Career WebSchool, a d.b.a of Cengage Learning	800-532-7649	Tax Free Exchanges	3	04/30/12
Career WebSchool, a d.b.a of Cengage Learning	800-532-7649	Tax Advantages of Home Ownership	6	04/30/12
Career WebSchool, a d.b.a of Cengage Learning	800-532-7649	Real Estate Math	3	04/30/12
Career WebSchool, a d.b.a of Cengage Learning	800-532-7649	Pricing Property to Sell	6	04/30/12
Career WebSchool, a d.b.a of Cengage Learning	800-532-7649	Methods of Residential Finance	6	04/30/12
Career WebSchool, a d.b.a of Cengage Learning	800-532-7649	Consensual Dual Agency	3	04/30/12
Career WebSchool, a d.b.a of Cengage Learning	800-532-7649	Basic Real Estate Finance	6	04/30/12
Career WebSchool, a d.b.a of Cengage Learning	800-532-7649	Business Management in a Real Estate Office	6	04/30/12
Career WebSchool, a d.b.a of Cengage Learning	800-532-7649	Ethics in Real Estate	3	04/30/12
Career WebSchool, a d.b.a of Cengage Learning	800-532-7649	Cost Approach Overview	6	07/31/13
Career WebSchool, a d.b.a of Cengage Learning	800-532-7649	Sales Comparison Overview	6	07/31/13
Career WebSchool, a d.b.a of Cengage Learning	800-532-7649	RESPA Reform	3	07/31/13
Career WebSchool, a d.b.a of Cengage Learning	800-532-7649	Income Capitalization Overview	6	07/31/13
Career WebSchool, a d.b.a of Cengage Learning	800-532-7649	Green Home Features	3	01/31/14
Career WebSchool, a d.b.a of Cengage Learning	800-532-7649	Green Home Construction	3	01/31/14
Career WebSchool, a d.b.a of Cengage Learning	800-532-7649	Ethics in Real Estate	3	03/31/14
Career WebSchool, a d.b.a of Cengage Learning	800-532-7649	ADA & Fair Housing	3	03/31/14
Career WebSchool, a d.b.a of Cengage Learning	800-532-7649	Tax Free Exchanges	3	03/31/14

DELAWARE-APPROVED EDUCATION PROVIDERS

Updated 03/12/2012

Career WebSchool, a d.b.a of Cengage Learning	800-532-7649	Tax Advantages of Home Ownership	6	03/31/14
Career WebSchool, a d.b.a of Cengage Learning	800-532-7649	Basic Real Estate Finance	6	03/31/14
Career WebSchool, a d.b.a of Cengage Learning	800-532-7649	Methods of Residential Finance	6	03/31/14
Career WebSchool, a d.b.a of Cengage Learning	800-532-7649	Pricing Property to Sell	6	03/31/14
Carruthers Academy of Real Estate	800-471-9976	Sales Licensees Core Course	6	07/31/12
Center for Continuing Education	302-734-1701	2008 RESPA Changes	3	01/31/12
Central Delaware Real Estate Academy, LLC	302-677-0020	Salesperson Core Course	3	08/31/13
Central Delaware Real Estate Academy, LLC	302-677-0020	Broker's Core Course	6	08/31/13
Central Delaware Real Estate Academy, LLC	302-677-0020	Broker's Licensing Course	99	08/31/13
Central Delaware Real Estate Academy, LLC	302-677-0020	Pre-Licensing Course	99	08/31/13
Central Delaware Real Estate Academy, LLC	302-677-0020	DREC Property Management Course	6	08/31/13
Central Delaware Real Estate Academy, LLC	302-677-0020	Legislative Update	3	03/31/14
Century 21 Gold Key Realty	302-369-5397	Salesperson Core Course	3	10/31/13
Century 21 Gold Key Realty	302-369-5397	Working with Today's Sellers	3	10/31/13
Century 21 Gold Key Realty	302-369-5397	Working with Today's Buyers	3	10/31/13
Cogent Building Diagnostics	302-227-0327	Hot Topics	1	02/28/13
Coldwell Banker Residential Brokerage School of Real Estate	800-992-4794	Green Building for Realtors	3	04/30/12
Coldwell Banker Residential Brokerage School of Real Estate	800-992-4794	The Role of the Home Inspector	2	04/30/12
Coldwell Banker Residential Brokerage School of Real Estate	800-992-4794	Understanding the Senior Real Estate Market	2	04/30/12
Coldwell Banker Residential Brokerage School of Real Estate	800-992-4794	Consumer Rights and Rentals	3	04/30/12
Coldwell Banker Residential Brokerage School of Real Estate	800-992-4794	From Contract to Closing	2	04/30/12
Coldwell Banker Residential Brokerage School of Real Estate	800-992-4794	Introduction to Mortgage Financing	3	04/30/12
Coldwell Banker Residential Brokerage School of Real Estate	800-992-4794	The ABC's of Home Warranty	2	04/30/12
Coldwell Banker Residential Brokerage School of Real Estate	800-992-4794	Principles and Practices of Real Estate	99	09/30/13
Council of Residential Specialists	312-321-4440	CRS 206 "Technologies to Advance Your Business"-06010431	16	06/30/12
Council of Residential Specialists	312-321-4440	CRS 204 "Creating Wealth through Residential Real Estate Investments"-06010432	16	06/30/12
Council of Residential Specialists	312-321-4440	CRS 202 "Effective Buyer Sales Strategies"	16	06/30/12

DELAWARE-APPROVED EDUCATION PROVIDERS

Updated 03/12/2012

Council of Residential Specialists	312-321-4440	CRS 201 "Listing Strategies for the Residential Specialist"-06010434	16	06/30/12
Council of Residential Specialists	312-321-4440	CRS 200 "Business Planning & Marketing for the Residential Specialist"	16	06/30/12
Council of Residential Specialists	312-321-4440	CRS 205 "Financing and Tax Advantages for Agents and Their Clients"	16	06/30/12
Council of Residential Specialists	312-321-4440	CRS 210: Building an Exceptional Customer	16	07/31/13
Council of Residential Specialists	312-321-4440	CRS 111: Short Sales and Foreclosures	8	07/31/13
Delaware Association of REALTORS	302-734-4444	Legislative Update – Issues	3	08/31/12
Delaware Association of REALTORS	302-734-4444	Legislative Update – General Assembly	3	06/30/12
Delaware Association of REALTORS	302-734-4444	GRI 101: Planning & Developing a Real Estate Business	15	06/30/12
Delaware Association of REALTORS	302-734-4444	GRI 601 Everything Legal: What you Should Know	12	06/30/12
Delaware Association of REALTORS	302-734-4444	The Ups and Downs of the Real Estate Market	3	06/30/12
Delaware Association of REALTORS	302-734-4444	Silver Bullet Solutions	3	06/30/12
Delaware Association of REALTORS	302-734-4444	Environmental Concerns for REALTORS	3	06/30/12
Delaware Association of REALTORS	302-734-4444	Blueprint to Success	3	06/30/12
Delaware Association of REALTORS	302-734-4444	Home Staging Ins and Outs	3	06/30/12
Delaware Association of REALTORS	302-734-4444	Social Media and Risk Management	3	08/31/12
Delaware Association of REALTORS	302-734-4444	Understanding Your Credit Score	3	08/31/12
Delaware Association of REALTORS	302-734-4444	GRI 401: Becoming Techno Savvy	15	09/30/12
Delaware Association of REALTORS	302-734-4444	GRI 501: Professional Development	15	04/30/13
Delaware Association of REALTORS	302-734-4444	Landlord Tenant Code from the Other Side of the Fence	3	06/30/13
Delaware Association of REALTORS	302-734-4444	Environmental Disclosures	3	06/30/13
Delaware Association of REALTORS	302-734-4444	Don't Let Your Sale Go Down	3	06/30/13
Delaware Association of REALTORS	302-734-4444	Broker's Core Course	6	06/30/13
Delaware Association of REALTORS	302-734-4444	Salesperson Core Course	3	06/30/13
Delaware Association of REALTORS	302-734-4444	NAR Ethics	3	06/30/13
Delaware Association of REALTORS	302-734-4444	Social Media	3	06/30/13
Delaware Association of REALTORS	302-734-4444	GRI 301: Working with Buyers and Sellers	15	02/28/14
Delaware Chapter, National Association of Housing and Redevelopment Officials	302-738-0915	Fair Housing Amendments Act if 1988	3	12/31/12
Delaware School of Real Estate	302-239-8919	Broker's Core Course	6	09/30/12
Delaware School of Real Estate	302-239-8919	Risk Management	3	09/30/12
Delaware School of Real Estate	302-239-8919	Real Estate Disclosures	3	09/30/12
Delaware School of Real Estate	302-239-8919	Short Sales & Foreclosures	3	09/30/12
Delaware School of Real Estate	302-239-8919	Quirks in Real Estate	3	09/30/12
Delaware School of Real Estate	302-239-8919	Don't Let Your Deal Go Down	3	09/30/12
Delaware School of Real Estate	302-239-8919	DE Uniform Common Interest Ownership Act	3	10/31/12
Delaware School of Real Estate	302-239-8919	Difference Between DE and PA Real Estate Transactions	3	10/31/12
Delaware School of Real Estate	302-239-8919	New Agency Law-The Why's, How's and Wherefores	3	12/31/12

DELAWARE-APPROVED EDUCATION PROVIDERS

Updated 03/12/2012

Delaware School of Real Estate	302-239-8919	Understanding the Agreement of Sale	3	01/31/13
Delaware School of Real Estate	302-239-8919	Sales Licensee Core Course	3	01/31/13
Delaware School of Real Estate	302-239-8919	The Code of Ethics-The Promise to Professionalism	3	01/31/13
Delaware School of Real Estate	302-239-8919	Pre-Licensing Course	99	07/31/13
Delaware School of Real Estate	302-239-8919	Agent Etiquette	3	07/31/13
Delaware School of Real Estate	302-239-8919	Hot Topics in Real Estate	3	10/31/13
Delaware School of Real Estate	302-239-8919	RISMedia's Social Media Marketing Certification Course	6	10/31/13
Delaware School of Real Estate	302-239-8919	Environmental Disclosure	3	01/31/14
Delaware School of Real Estate	302-239-8919	Legislative Update	3	01/31/14
Delaware School of Real Estate	302-239-8919	Home Staging Ins and Outs	3	01/31/14
Delaware School of Real Estate	302-239-8919	Servicing Clients More Effectively	3	01/31/14
Delaware School of Real Estate	302-239-8919	Differences Between DE & MD Real Estate Transactions	3	02/28/14
Delaware School of Real Estate	302-239-8919	Achieving Settlement by Minimizing Obstacles	3	02/28/14
Delaware Technical & Community College	302-857-1400	Real Estate Pre-Licensing Course	99	09/30/12
Distressed Property Institute, LLC	512-501-2576	CDPE-Certified Distressed Property Expert	14	09/30/12
Division of Human Relations	302-739-4567	Annual Fair Housing Training Conference - "New Decade In Fair Housing: Trends in 2010"	5	03/31/12
Frederick Academy of Real Estate	800-854-0950	Tenant-in-Common Investment Basics	3	04/30/12
Frederick Academy of Real Estate	800-854-0950	Disclosure	3	08/31/12
Frederick Academy of Real Estate	800-854-0950	What's Material	3	08/31/12
Frederick Academy of Real Estate	800-854-0950	99-Hour Delaware Pre-licensing Course	99	08/31/12
Frederick Academy of Real Estate	800-854-0950	Foreclosures	3	04/30/12
Frederick Academy of Real Estate	800-854-0950	Fair Housing	3	04/30/12
Frederick Academy of Real Estate	800-854-0950	Commercial Real Estate Hot Buttons	3	04/30/12
Frederick Academy of Real Estate	800-854-0950	Ethical Practice	3	04/30/12
Frederick Academy of Real Estate	800-854-0950	Serving the Unsold Seller	3	04/30/12
Frederick Academy of Real Estate	800-854-0950	Common Real Estate Settlement Problems	3	06/30/12
Frederick Academy of Real Estate	800-854-0950	Surviving New Fair Housing Testing	3	04/30/12
Frederick Academy of Real Estate	800-854-0950	Building a Better Settlement	3	04/30/12
Frederick Academy of Real Estate	800-854-0950	Legislative Updates 2010	3	11/30/12
Frederick Academy of Real Estate	800-854-0950	ADA & Fair Housing	3	11/30/12
Frederick Academy of Real Estate	800-854-0950	Ethics in Real Estate	3	11/30/12
Frederick Academy of Real Estate	800-854-0950	Tax Free Exchanges	3	11/30/12
Frederick Academy of Real Estate	800-854-0950	Legislative Update	3	12/31/12
Frederick Academy of Real Estate	800-854-0950	Understanding the New Bankruptcy Reform Act	3	01/31/13
Frederick Academy of Real Estate	800-854-0950	Risk Management	3	01/31/13
Frederick Academy of Real Estate	800-854-0950	Short Sales Done the Right Way	3	01/31/13
Frederick Academy of Real Estate	800-854-0950	Real Estate Concepts	3	07/31/13
Frederick Academy of Real Estate	800-854-0950	The Anatomy of a House – Condensed Version	3	07/31/13
Frederick Academy of Real Estate	800-854-0950	6 Hour Mandatory Continuing Education Course for the	6	07/31/13

DELAWARE-APPROVED EDUCATION PROVIDERS

Updated 03/12/2012

		Delaware Broker Licensee		
Frederick Academy of Real Estate	800-854-0950	Real Estate Investment Fundamentals	3	10/31/13
Frederick Academy of Real Estate	800-854-0950	Charitable Giving Through Donations of Real Estate	3	10/31/13
Frederick Academy of Real Estate	800-854-0950	Real Estate Hot Buttons and Issues	3	10/31/13
Jack Lingo, Inc. Realtor	302-227-3883	Broker Core Course	6	06/30/12
Jack Lingo, Inc. Realtor	302-227-3883	Short Sale and Foreclosure Seminar	3	09/30/12
Jack Lingo, Inc. Realtor	302-227-3883	The Landlord Tenant Code from the Other Side of the Fence	3	09/30/12
Jack Lingo, Inc. Realtor	302-227-3883	Salesperson Core Course	3	06/30/12
Jack Lingo, Inc. Realtor	302-227-3883	DE Uniform Common Interest Act	3	03/31/13
Keller Williams Realty	302-376-0303	Broker's Core Course	6	04/30/12
Keller Williams Realty	302-376-0303	Home Staging Ins & Outs	3	04/30/12
Keller Williams Realty	302-376-0303	The Millionaire Real Estate Investor	3	04/30/12
Keller Williams Realty	302-376-0303	Social Media and How to Use it with Real Estate	3	04/30/12
Keller Williams Realty	302-376-0303	Salesperson Core Course	3	04/30/12
Keller Williams Realty	302-376-0303	Home Inspections 101	3	04/30/13
Keller Williams Realty	302-376-0303	Environmental Issues & the Real Estate Transactions	3	04/30/13
Keller Williams Realty	302-376-0303	Legislative Issues	3	01/31/14
Keller Williams Realty	302-376-0303	NAR Quadrennial Ethics Course	3	01/31/14
Keller Williams Realty	302-376-0303	Stucco – The Nitty Gritty	3	02/28/14
Keller Williams Realty	302-376-0303	Salesperson Core Course	3	03/31/14
Keller Williams Realty	302-376-0303	Broker's Core Course	6	03/31/14
Keller Williams Realty, Central Delaware	302-363-2380	Seller Mastery	6	05/31/12
Keller Williams Realty, Central Delaware	302-363-2380	Buyer Mastery	6	05/31/12
Kent County Association of Realtors	302-678-9750	Professionalism in Real Estate Practice	3	02/28/12
Kent County Association of Realtors	302-678-9750	Short Sales and Foreclosures: What Real Estate Professionals Need to Know	7	02/28/12
Kent County Association of Realtors	302-678-9750	First Time Home Buyer Financing Programs	3	02/28/13
Kent County Association of Realtors	302-678-9750	CSI III: Short Sales & Foreclosures: Protecting Your Clients Interests	7	02/28/13
Kent County Association of Realtors	302-678-9750	Mold to Sold	3	03/31/13
Kent County Association of Realtors	302-678-9750	Real Estate Business and Communication Fundamentals	12	04/30/13
Kent County Association of Realtors	302-678-9750	Legislative Update- DREC- General Assembly	3	06/31/13
Kent County Association of Realtors	302-678-9750	Embracing and Enhancing Professionalism to Increase Revenue	3	07/31/13
Kent County Association of Realtors	302-678-9750	Understanding the Agreement of Sale	3	07/31/13
Kent County Association of Realtors	302-678-9750	Salesperson Core Course	3	07/31/13
Kent County Association of Realtors	302-678-9750	Disclosures	3	07/31/13
Kent County Association of Realtors	302-678-9750	Getting, Enforcing and Collecting on Judgments for Debt	3	08/31/13
Kent County Association of Realtors	302-678-9750	What's Under Your House	3	12/31/13
Kent County Association of Realtors	302-678-9750	Professionalism in Real Estate Practice	3	03/31/14

DELAWARE-APPROVED EDUCATION PROVIDERS

Updated 03/12/2012

Kent County School of Real Estate	302-736-0800	Real Estate Pre-Licensing Course	99	08/31/13
Kent County School of Real Estate	302-736-0800	What's Under Your House?	3	01/31/14
Kent County School of Real Estate	302-736-0800	Salesperson Core Course	3	01/31/14
Long & Foster	302-539-9040	Social Networking for Real Estate Professionals	3	11/30/12
Long & Foster Institute of Real Estate	410-561-8380	Broker Core Class	6	06/30/12
Long & Foster Institute of Real Estate	410-561-8380	Salesperson Core Class	3	06/30/12
Long & Foster Institute of Real Estate	410-561-8380	99 Pre-Licensing Course	99	07/31/12
Long & Foster Institute of Real Estate	410-561-8380	FHA Foreclosures	3	02/28/13
Long & Foster Institute of Real Estate	410-561-8380	Foreclosures, Short Sales, REO's and Auctions	6	02/28/13
Long & Foster Institute of Real Estate	410-561-8380	Sustainable Housing and Building Green: What Agents Should Know	8	02/28/13
Long & Foster Institute of Real Estate	410-561-8380	Understanding Credit and Improving Credit Scores: What You Need to Know	3	02/28/13
Long & Foster Institute of Real Estate	410-561-8380	Mortgage Fraud and Predatory Lending: What Every Agent Should Know	7	02/28/13
Long & Foster Institute of Real Estate	410-561-8380	Introduction to Commercial Real Estate Sales	6	02/28/13
Long & Foster Institute of Real Estate	410-561-8380	Reverse Mortgages for Senior Home Owners	6	02/28/13
Long & Foster Institute of Real Estate	410-561-8380	Negotiating	3	04/30/13
Long & Foster Institute of Real Estate	410-561-8380	Legislative Update	3	04/30/13
Long & Foster Institute of Real Estate	410-561-8380	Delaware Statewide Agreement of Sale	3	04/30/13
Long & Foster Institute of Real Estate	410-561-8380	Understanding Contracts and Addenda	3	04/30/13
Long & Foster Institute of Real Estate	410-561-8380	NAR-Quadrennial Code of Ethics	3	04/30/13
Long & Foster Institute of Real Estate	410-561-8380	Financing Issues	3	05/31/13
Long & Foster Institute of Real Estate	410-561-8380	How to Have a Smooth Settlement	3	05/31/13
Long & Foster Institute of Real Estate	410-561-8380	Tax Implications for Buyers and Sellers of Real Property	1	05/31/13
Long & Foster Institute of Real Estate	410-561-8380	Understanding Ground Rents	1	05/31/13
Long & Foster Institute of Real Estate	410-561-8380	Laws, Statutes and Contracts	3	05/31/13
Long & Foster Institute of Real Estate	410-561-8380	Risk Reduction	3	05/31/13
Long & Foster Institute of Real Estate	410-561-8380	Assisting the Internet Customer	1	05/31/13
Long & Foster Institute of Real Estate	410-561-8380	Using the Tax Deferred Exchange	1	05/31/13
Long & Foster Institute of Real Estate	410-561-8380	Contract to Commission	1	05/31/13
Long & Foster Institute of Real Estate	410-561-8380	Understanding Credit Scoring	1	05/31/13
Long & Foster Institute of Real Estate	410-561-8380	Realtor Internet Detective	11	05/31/13
Long & Foster Institute of Real Estate	410-561-8380	Helping Seller Clients Make Better Decisions	3	05/31/13
Long & Foster Institute of Real Estate	410-561-8380	How to Sell a Short Sale	3	05/31/13
Long & Foster Institute of Real Estate	410-561-8380	Financing Update	3	05/31/13
Long & Foster Institute of Real Estate	410-561-8380	Mastering the Art of the Short Sale	6	07/31/13
Long & Foster Institute of Real Estate	410-561-8380	Short Sales – Advanced Class	6	11/30/13
Long & Foster Institute of Real Estate	410-561-8380	Case Law Update	3	03/31/14
Long & Foster Institute of Real Estate	410-561-8380	DE Uniform CIO Act & Unit Property Act	3	03/31/14

DELAWARE-APPROVED EDUCATION PROVIDERS

Updated 03/12/2012

Long & Foster Institute of Real Estate	410-561-8380	DE Landlord-Tenant Code	3	03/31/14
McKissock, LP	800-328-2008	Property Condition Disclosure	3	04/30/12
McKissock, LP	800-328-2008	Effective Listing Presentations	4	05/31/12
McKissock, LP	800-328-2008	Foundations in Sustainability: "Greening" the Real Estate and Appraisal Industry	7	07/31/12
McKissock, LP	800-328-2008	Leading the Real Estate Transaction	4	07/31/12
McKissock, LP	800-328-2008	Using the HP 10Bii Calculator	3	07/31/12
McKissock, LP	800-328-2008	Keeping Yourself and Your Broker Out of Court	3	07/31/12
McKissock, LP	800-328-2008	The Three P's of Negotiation	3	09/31/12
McKissock, LP	800-328-2008	Characteristics of Real Estate Title Insurance	3	10/31/12
McKissock, LP	800-328-2008	Appraisal Process for Real Estate Professionals	6	10/31/12
McKissock, LP	800-328-2008	S.A.F.E. Mortgage Licensing Act	3	10/31/12
McKissock, LP	800-328-2008	Site Selection, Design and Business Planning for Brokerages	3	10/31/12
McKissock, LP	800-328-2008	Listing Agreements Accredited Buyer Representative (ABR)	3	10/31/12
McKissock, LP	800-328-2008	Understanding RESPA and the New HUD-1	3	01/31/13
McKissock, LP	800-328-2008	Marketing and Selling Vacation Home Fractional Interests	4	01/31/13
McKissock, LP	800-328-2008	Sound Practice for Preparation & Presentation of Effective Contracts	3	01/31/13
McKissock, LP	800-328-2008	National Marketing, Negotiations & Closing the Sale	3	01/31/13
McKissock, LP	800-328-2008	Common Mistakes made by Rookies and the Rest of Us	3	03/31/13
McKissock, LP	800-328-2008	Basics of Green Building for Real Estate	4	03/31/13
McKissock, LP	800-328-2008	Liens, Taxes & Foreclosures	4	04/30/13
McKissock, LP	800-328-2008	The Qualifying Process	3	05/31/13
McKissock, LP	800-328-2008	Closing Procedures and Settlement Costs	6	08/31/13
McKissock, LP	800-328-2008	Property Pricing and CMAs	3	10/31/13
McKissock, LP	800-328-2008	Short Sales	3	11/30/13
McKissock, LP	800-328-2008	Real Estate Ethics and Standards of Professional Conduct	3	11/30/13
McKissock, LP	800-328-2008	Fair Housing	3	11/30/13
McKissock, LP	800-328-2008	Code of Ethics	3	01/31/14
McKissock, LP	800-328-2008	Contract Law from the Top Down	4	02/28/14
MetLife Home Loans	410-430-6256	Succeeding in Turbulent Times	3	04/30/12
Millman School of Real Estate	302-636-9090	Adapting Your Business to a Changing Market	3	07/31/12
National Business Institute	715-835-8525	How To Obtain Good Title in Real Estate Transactions	6	07/31/12
National Business Institute	715-835-8525	Real Estate Law: Advanced Issues and Answers	6	05/31/13
National Business Institute	715-835-8525	Commercial Evictions from Start to Finish	6	05/31/13
National Business Institute	715-835-8525	Title Workshop: From Examination to Commitment	3	09/30/13
New Castle County Board of Realtors	302-762-4800	Ethics – Your Promise to Professionalism	3	09/30/12
New Castle County Board of Realtors	302-762-4800	Broker Required Core Course	6	09/30/12
New Castle County Board of Realtors	302-762-4800	Salesperson Required Core Course	3	09/30/12
New Castle County Board of Realtors	302-762-4800	Property Management and Managing Risk	6	06/30/12

DELAWARE-APPROVED EDUCATION PROVIDERS

Updated 03/12/2012

New Castle County Board of Realtors	302-762-4800	Real Estate & Taxes! What Every Agent Should Know	6	06/30/12
New Castle County Board of Realtors	302-762-4800	Introduction to Commercial Real Estate Sales	6	06/30/12
New Castle County Board of Realtors	302-762-4800	Diversity & Doing Business	6	06/30/12
New Castle County Board of Realtors	302-762-4800	Real Estate Finance Today	6	06/30/12
New Castle County Board of Realtors	302-762-4800	Ethics and Real Estate	6	06/30/12
New Castle County Board of Realtors	302-762-4800	Delaware Broker's Course	99	06/30/12
New Castle County Board of Realtors	302-762-4800	"You Can't Fix Stupid!" Top 10.5 Ways to be Disciplined	3	03/31/12
New Castle County Board of Realtors	302-762-4800	First Time Home Buyer Loan Program	3	02/28/13
New Castle County Board of Realtors	302-762-4800	Keeping Current Matters in Today's Market	3	02/28/13
New Castle County Board of Realtors	302-762-4800	At Home with Diversity	7	02/28/13
New Castle County Board of Realtors	302-762-4800	"Quirks in Real Estate"	3	02/28/13
New Castle County Board of Realtors	302-762-4800	Practical Tips for Listing Agents	3	02/28/13
New Castle County Board of Realtors	302-762-4800	Don't Let Your Deal Go Down	3	02/28/13
New Castle County Board of Realtors	302-762-4800	NCCBOR 99 Hour Pre-Licensing Course	99	08/31/13
New Castle County Board of Realtors	302-762-4800	Understanding the Delaware Uniform Common Interest Ownership Act	3	10/31/13
New Castle County Board of Realtors	302-762-4800	Legislative Issues	3	10/31/13
New Castle County Board of Realtors	302-762-4800	Navigating 2012	3	03/31/14
New Castle County Board of Realtors	302-762-4800	Real Estate Contracts	3	03/31/14
New Castle County Board of Realtors	302-762-4800	Realtor Training Class (First Time Homebuyers)	3	03/31/14
Ocean Atlantic Sotheby's	302-227-6767	Stucco	3	03/31/14
Omega Real Estate School	302-235-0400	Real Estate is Your Profession, What is Your Niche?	3	02/28/13
Omega Real Estate School	302-235-0400	Maximizing Your Marketing Strategies	3	02/28/13
Omega Real Estate School	302-235-0400	Real Estate Pre-Licensing Course	99	02/28/13
Omega Real Estate School	302-235-0400	NAR Code of Ethics Training	3	08/31/13
Omega Real Estate School	302-235-0400	Sales Licensees Core Course	3	08/31/13
Omega Real Estate School	302-235-0400	Legislative Issues	3	08/31/13
Omega Real Estate School	302-235-0400	Obtaining and Retaining Listings in a Tough Market	3	09/30/13
Omega Real Estate School	302-235-0400	Using Single Family Homes as an Investment	3	09/30/13
Omega Real Estate School	302-235-0400	Broker's Licensee Core Course	6	09/30/13
Omega Real Estate School	302-235-0400	Using Green to Market to Buyers and Sellers	3	09/30/13
Partners Realty	302-376-5260	Buying and Selling HUD Homes	3	06/31/13
Partners Realty	302-376-5260	Why Not Own Your Own Real Estate Brokerage?	1	06/31/13
Patterson-Schwartz	302-234-3352	Quadrennial Code of Ethics, Agent Etiquette	3	11/30/12
Paul Davis Restoration, Inc.	904-737-2779	Smoke and Odor Damage Mitigation	3	11/30/13
Paul Davis Restoration, Inc.	904-737-2779	Fire Damage Mitigation	3	11/30/13
Paul Davis Restoration, Inc.	904-737-2779	Lead Safety	2	11/30/13
Pennsylvania REALTORS Institute	717-561-1303	Introduction to Reverse Mortgages for Senior Homeowners	2	08/31/12
Pennsylvania REALTORS Institute	717-561-1303	Sustainable Housing and Building Green	6	08/31/12
Pennsylvania REALTORS Institute	717-561-1303	Foreclosures, Short Sales, REOs and Auctions	6	08/31/12

DELAWARE-APPROVED EDUCATION PROVIDERS

Updated 03/12/2012

Pennsylvania REALTORS Institute	717-561-1303	ABR Accredited Buyers Representative	12	08/31/12
Pennsylvania REALTORS Institute	717-561-1303	e-Pro, NAR's Internet Professionalism Certification	14	08/31/12
Polly Associates Real Estate Education	610-505-7521	Realtors Code of Ethics	3	04/30/13
Polly Associates Real Estate Education	610-505-7521	Fair Housing	3	04/30/13
Polly Associates Real Estate Education	610-505-7521	Foreclosures	3	04/30/13
Polly Associates Real Estate Education	610-505-7521	Demystifying Real Estate Short Sales	4	07/31/13
Polly Associates Real Estate Education	610-505-7521	Mortgage Fraud: A Dangerous Business	7	07/31/13
Polly Associates Real Estate Education	610-505-7521	Real Estate Marketing ReBoot>Innovate>Relate>Differentiate	7	10/31/13
Preferred Home Inspections	302-475-4437	Home Inspector Hot Topics in Real Estate	1	04/30/13
ProVest Realty Associates	302-653-3256	"You Can't Fix Stupid!" Top 10.5 Ways to be Disciplined	3	03/31/12
Real Estate Institute of Delaware	302-521-3850	Delaware Real Estate Pre-Licensing Course	99	12/31/13
RE/Max Associates	302-542-1839	Write it Right	3	07/31/13
RE/Max Associates	302-542-1839	Short Sales "An Overview"	3	07/31/13
RE/Max Associates	302-542-1839	Running Your Real Estate Career as a Business	3	07/31/13
REMAX By The Sea	302-541-5000	Social Fusion- A Practical Approach to Marketing Today	6	01/31/14
RMCS, Inc.	603-903-0035	Social Media for Real Estate	3	12/31/13
Servpro Industries	615-451-0200	Understanding Mold in the Restoration Industry	3	02/28/14
Sterling Education Services, Inc.	715-855-0495	Landlord-Tenant Law Beyond the Basics	8	07/31/13
Sullivan & Giordano, LLC	302-234-6855	Delaware State-Wide Agreement of Sale for Residential Property	3	02/28/13
Sullivan & Giordano, LLC	302-234-6855	Common Listing Problems and Solutions	1	05/31/13
Sussex County Association of Realtors	302-855-2300	Staging: Achieve Maximum Sales Price	3	09/30/12
Sussex County Association of Realtors	302-855-2300	Manufactured Housing	3	09/30/12
Sussex County Association of Realtors	302-855-2300	Social Networking for RE Professionals	3	08/31/12
Sussex County Association of Realtors	302-855-2300	Mortgage Financing Issues in Today's World	3	08/31/12
Sussex County Association of Realtors	302-855-2300	Treating Real Estate Business as a Business	3	08/31/12
Sussex County Association of Realtors	302-855-2300	Understanding Today's Credit Score	3	08/31/12
Sussex County Association of Realtors	302-855-2300	Broker Licensing	99	04/30/12
Sussex County Association of Realtors	302-855-2300	RE Investment Fundamentals	3	03/31/12
Sussex County Association of Realtors	302-855-2300	Beyond NAR Green	3	03/31/12
Sussex County Association of Realtors	302-855-2300	NAR-Employer Assisted Housing-Unlock a New Market	3	09/30/12
Sussex County Association of Realtors	302-855-2300	Sussex County Zoning	3	04/30/12
Sussex County Association of Realtors	302-855-2300	Short Sales: An Overview	3	07/31/12
Sussex County Association of Realtors	302-855-2300	Salesperson Core/Real Estate Concepts	3	09/30/12
Sussex County Association of Realtors	302-855-2300	First Time Home Buyer Financing Programs	3	11/30/12
Sussex County Association of Realtors	302-855-2300	Home Inspections 101	3	12/31/12
Sussex County Association of Realtors	302-855-2300	Collecting on Judgments for Debt	3	12/31/12
Sussex County Association of Realtors	302-855-2300	Blueprint for Success	3	12/31/12
Sussex County Association of Realtors	302-855-2300	Water Restoration/How to Recover from a Flood	3	12/31/12
Sussex County Association of Realtors	302-855-2300	Perfecting your Listing Presentation	3	12/31/12

DELAWARE-APPROVED EDUCATION PROVIDERS

Updated 03/12/2012

Sussex County Association of Realtors	302-855-2300	Legislative Update	3	12/31/12
Sussex County Association of Realtors	302-855-2300	(Sussex County) Planning and Zoning	3	01/31/13
Sussex County Association of Realtors	302-855-2300	Beyond NAR Green	3	01/31/13
Sussex County Association of Realtors	302-855-2300	(Real Estate) Staging	3	01/31/13
Sussex County Association of Realtors	302-855-2300	Legislative Update: Contract Law for Rental Agents	3	01/31/13
Sussex County Association of Realtors	302-855-2300	How to Manage Your Credit and Score	3	01/31/13
Sussex County Association of Realtors	302-855-2300	Introduction to Commercial Real Estate	3	01/31/13
Sussex County Association of Realtors	302-855-2300	Running your RE Career as a Business	3	02/28/13
Sussex County Association of Realtors	302-855-2300	Can't Teach Common Sense	3	02/28/13
Sussex County Association of Realtors	302-855-2300	Marketing Technology Part 1: Getting Started	3	02/28/13
Sussex County Association of Realtors	302-855-2300	Marketing Technology Part 2: Working Smarter	3	02/28/13
Sussex County Association of Realtors	302-855-2300	Social Media Marketing	3	02/28/13
Sussex County Association of Realtors	302-855-2300	Real Estate Business and Communication Fundamentals	12	04/30/13
Sussex County Association of Realtors	302-855-2300	What's Under Your House?	3	04/30/13
Sussex County Association of Realtors	302-855-2300	Complete Automation – Staying Connected with Today's Consumer	3	04/30/13
Sussex County Association of Realtors	302-855-2300	CRS 201: Listing Strategies	9	04/30/13
Sussex County Association of Realtors	302-855-2300	ePro- Day 1	6	07/31/13
Sussex County Association of Realtors	302-855-2300	1031 Tax Deferred Exchanges	3	07/31/13
Sussex County Association of Realtors	302-855-2300	NAR Ethics	3	07/31/13
Sussex County Association of Realtors	302-855-2300	Smart Growth	3	08/31/13
Sussex County Association of Realtors	302-855-2300	Commercial Real Estate and Social Media	3	10/31/13
Sussex County Association of Realtors	302-855-2300	Train the Trainer	3	11/30/13
Sussex County Association of Realtors	302-855-2300	How to Create your Powerful Online Marketing Strategy	3	11/30/13
The CE Shop	888-827-0777	Roadmap to Success: Business Planning for Real Estate Professionals	3	09/30/12
The CE Shop	888-827-0777	Uncle Sam has Homes for Sale: Listing and Selling HUD Homes	3	09/30/12
The CE Shop	888-827-0777	Basics of Real Estate Taxation	6	11/30/12
The CE Shop	888-827-0777	Breaking Barriers: Fair Housing	3	11/30/12
The CE Shop	888-827-0777	Cracking the Code of Ethics	3	11/30/12
The CE Shop	888-827-0777	Diversity: Your Kaleidoscope of Clients	3	11/30/12
The CE Shop	888-827-0777	Foundations of Real Estate Finance	6	11/30/12
The CE Shop	888-827-0777	From Contract to Keys: The Mortgage Process	6	11/30/12
The CE Shop	888-827-0777	Keeping it Honest: Understanding Real Estate & Mortgage Fraud	3	11/30/12
The CE Shop	888-827-0777	Real Estate Appraisal for Agents	6	11/30/12
The CE Shop	888-827-0777	Real Estate Technology: The Professional's Guide to Success	3	11/30/12
The CE Shop	888-827-0777	Selling to Your Sphere of Influence	3	11/30/12
The CE Shop	888-827-0777	Title & Escrow: Two Families, One Transaction	3	11/30/12

DELAWARE-APPROVED EDUCATION PROVIDERS

Updated 03/12/2012

The CE Shop	888-827-0777	Certified Short Sale Agent	6	12/31/12
The CE Shop	888-827-0777	Real Estate Investors and Your Business	3	09/30/13
The CE Shop	888-827-0777	Accredited Staging Professional	6	10/31/13
The CE Shop	888-827-0777	Seller Representative Specialist (SRS)	12	12/31/13
The CE Shop	888-827-0777	Online Risk Management	3	12/31/13
The Commercial Real Estate School of Tri-State Realtors Commercial Alliance	610-238-9950	Ramp Up Your Business Brokerage	2	07/31/12
The Commercial Real Estate School of Tri-State Realtors Commercial Alliance	610-238-9950	Tax Free Income for Life with Real Estate and Your 401K	3	10/31/13
The Commercial Real Estate School of Tri-State Realtors Commercial Alliance	610-238-9950	Cost Segregation	3	10/31/13
The Commercial Real Estate School of Tri-State Realtors Commercial Alliance	610-238-9950	Supply and Demand in a Recovering Market	3	10/31/13
The Commercial Real Estate School of Tri-State Realtors Commercial Alliance	610-238-9950	Tax Issues in Commercial Real Estate Investments	3	10/31/13
The Commercial Real Estate School of Tri-State Realtors Commercial Alliance	610-238-9950	Legal Updates in Commercial Real Estate	3	11/30/13
The Commercial Real Estate School of Tri-State Realtors Commercial Alliance	610-238-9950	Lease Administration	3	12/31/13
The Commercial Real Estate School of Tri-State Realtors Commercial Alliance	610-238-9950	Broker's Core Course	6	12/31/13
The Commercial Real Estate School of Tri-State Realtors Commercial Alliance	610-238-9950	Sustainability in Commercial Real Estate and Office Leasing	3	12/31/13
The Training Academy, LLC	800-303-1950	Real Estate Business and Communication Fundamentals	12	03/31/13
Tri-State REALTORS Commercial Alliance	610-238-9070	Green Initiatives: Implications of Sustainability in Commercial Real Estate	2	10/31/12
US Department of Housing & Urban Development/Federal Housing Administration	202-708-4308	FHA Basics for Real Estate Professionals	3	02/28/13
Ward & Taylor, LLC	302-225-3350	Disclosures	3	09/30/12
Ward & Taylor, LLC	302-225-3350	Short Sales and Foreclosures	3	09/30/12
Ward & Taylor, LLC	302-225-3350	Risk Management	3	09/30/12
Ward & Taylor, LLC	302-225-3350	Don't Let Your Deal Go Down	3	07/31/12
Ward & Taylor, LLC	302-225-3350	Short Sales Update	1	09/30/12
Ward & Taylor, LLC	302-225-3350	Practical Tips for Listing Agents	3	10/31/12
Ward & Taylor, LLC	302-225-3350	What to Do When the Sale Falls Apart	2	02/28/13
Ward & Taylor, LLC	302-225-3350	Hot Topics	1	02/28/13
Ward & Taylor, LLC	302-225-3350	Understanding the Agreement of Sale	3	03/31/13
Ward & Taylor, LLC	302-225-3350	Salesperson Core Course	3	03/31/13
Ward & Taylor, LLC	302-225-3350	Quirks in Real Estate	3	03/31/13
Ward & Taylor, LLC	302-225-3350	Hot Topics in Real Estate	3	03/31/13
Ward & Taylor, LLC	302-225-3350	New Agency Law-The Why's, How's, and Wherefores	3	03/31/13

DELAWARE-APPROVED EDUCATION PROVIDERS

Updated 03/12/2012

Ward & Taylor, LLC	302-225-3350	Differences Between DE & PA Real Estate Transactions	3	03/31/13
Ward & Taylor, LLC	302-225-3350	Delaware Uniform Common Interest Ownership Act	3	03/31/13
Ward & Taylor, LLC	302-225-3350	Navigating 2012	3	02/28/14